

Technology Entrepreneurship

ITS 440 • Fall 2012

-Team Venture Capital Presentation

Instructions

Using *Venture Deals* by Brad Feld and Jason Mendelson, research one of the topics below. Create a professional 15-minute presentation to make to the class.

Topics

How to Raise Money

Term Sheets: Overview and Economic Terms

Term Sheets: Overview and Control Terms

Term Sheets: Overview and Other Terms

How Venture Capital Funds Work

Negotiation Tactics

Legal Things Every Entrepreneur Should Know